

# DAT Zip Zone Directory

## WHAT IS A ZIP ZONE?

ZIP Zones designate broad regions of the country. Whereas a standard 5-digit ZIP code refers to a very specific location, the first number of the ZIP code indicates a region that encompasses multiple states. There are 10 ZIP Zones in the United States. Zone 0 includes the seven Northeastern states that have zip codes that begin with a zero. Zone 9 includes the three West Coast states whose ZIP codes begin with 9. There are three ZIP zones in Canada and one in Mexico.

## HOW ARE ZIP ZONES USED?

ZIP Zones come in handy when using DAT's loadboards. For example, when a carrier posts a truck, he needs to specify where he is willing to go. If a carrier is willing to drive to any state on the East Coast, he can simply list Z0, Z1, Z2, rather than typing in a dozen separate states.

## Zone United States

- Z0** Connecticut, Maine, Massachusetts, New Hampshire, New Jersey, Rhode Island, Vermont
- Z1** Delaware, New York, Pennsylvania
- Z2** Maryland, N. Carolina, S. Carolina, Virginia, W. Virginia
- Z3** Alabama, Florida, Georgia, Mississippi, Tennessee
- Z4** Indiana, Kentucky, Michigan, Ohio
- Z5** Iowa, Minnesota, Montana, N. Dakota, S. Dakota, Wisconsin
- Z6** Illinois, Kansas, Missouri, Nebraska
- Z7** Arkansas, Louisiana, Oklahoma, Texas
- Z8** Arizona, Colorado, Idaho, Nevada, New Mexico, Utah, Wyoming
- Z9** California, Oregon, Washington, Alaska

## Zone Canada & Mexico

- ZC** (Central) Ontario, Quebec
- ZE** (Eastern) New Brunswick, Newfoundland, Nova Scotia, Prince Edward Island
- ZW** (Western) Alberta, British Columbia, Manitoba, Saskatchewan
- ZM** Mexico

# DAT Power

DAT Power is the largest and fastest load board in the industry. More loads and trucks are posted and searched on the DAT network annually than any other load board. It is the only live load board, so you see loads and trucks the instant they're posted.

## BENEFITS OF DAT POWER

- Save time – Monitor all your searches, filter your results, and research rates, all on a single screen.
- Alarm notification – Audible alarm notifies you when a new match is found.
- Accurate rates – Get real truckload rates, not bids. See what brokers are actually paying carriers.
- Work from anywhere – Work from any computer, tablet, or smartphone—anywhere you have internet access.
- Faster results – Search results appear in real time, with new loads and trucks added as soon they're posted. No waiting, no extra charge.

## TOOLS IN DAT POWER

DAT Power includes a number of useful tools that will make you even more productive.

- Hot Market Maps – Shows the ratio between loads and trucks, giving you daily supply and demand information for each key market area or state.
- DAT Directory – The DAT Directory contains valuable information on every carrier, broker and shipper who uses DAT load boards. Includes contact information, operating authority, carrier safety info, broker days-to-pay and credit scores, and user reviews.
- LaneMakers – Gives you deep insight into which carriers are active on any given lane based on truck posts and load searches. Use this information to reach out to new business partners working in the lanes you need.



For more information, please contact DAT:  
(800) 547-5417  
DAT.com

## DAT Power

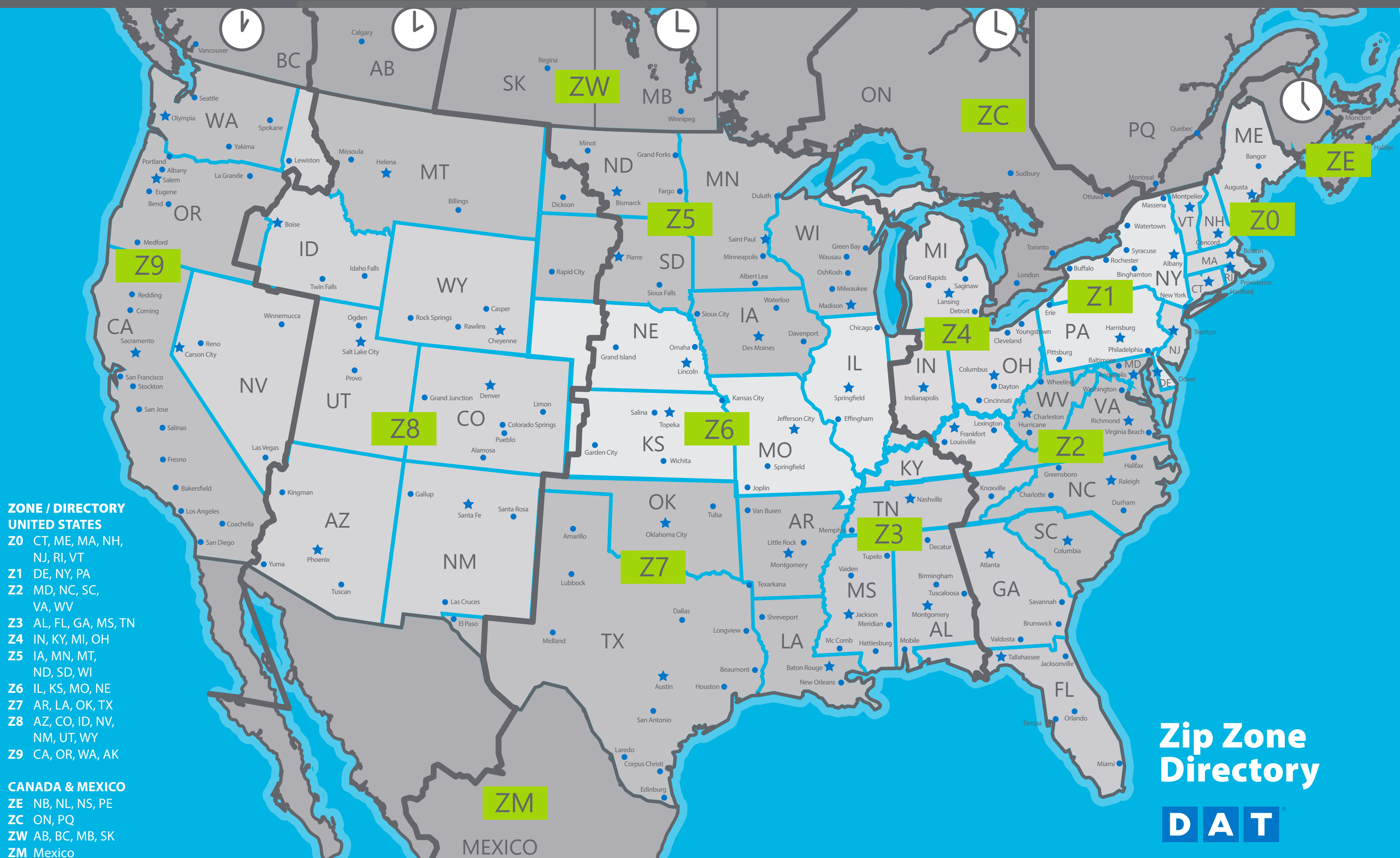
1PM PT

2PM MT

3PM CT

4PM ET

5PM AT



### ZONE / DIRECTORY UNITED STATES

- Z0** CT, ME, MA, NH, NJ, RI, VT
- Z1** DE, NY, PA
- Z2** MD, NC, SC, VA, WV
- Z3** AL, FL, GA, MS, TN
- Z4** IN, KY, MI, OH
- Z5** IA, MN, MT, ND, SD, WI
- Z6** IL, KS, MO, NE
- Z7** AR, LA, OK, TX
- Z8** AZ, CO, ID, NV, NM, UT, WY
- Z9** CA, OR, WA, AK

### CANADA & MEXICO

- ZE** NB, NL, NS, PE
- ZC** ON, PQ
- ZW** AB, BC, MB, SK
- ZM** Mexico

Zip Zone Directory





# DAT Key Market Areas

## WHAT IS A KEY MARKET AREA?

A Key Market Area, or KMA, is a collection of 3-digit ZIP code areas that are influenced by or “keyed” to a major city or economic center. Noting that freight rates behave differently in each market, DAT created Key Market Areas when it launched DAT RateView™ in 2010. RateView uses 135 key market areas that capture the top freight markets in the U.S.

KMA boundary lines are determined where one city’s influence wanes and another city’s influence takes precedence. For example, Texas has 13 key market areas: Houston, Austin, Dallas, El Paso, etc. Nevada has just two: Las Vegas and Reno.

Key market areas do not stop at state lines. For example, the Memphis KMA includes portions of Western Tennessee, Northern Mississippi, and Northeastern Arkansas.

## LIST OF KEY MARKET AREAS

To the right is a list of the Key Market Areas in North America. Alternatively, you can quickly look up KMAs in DAT RateView. When you type a city name or zip code into the Origin and Destination fields, RateView shows you a map of the Origin and Destination KMA.

**ALABAMA**  
Birmingham Market  
Chattanooga Market  
Decatur Market  
Mobile Market  
Montgomery Market

**ARIZONA**  
Flagstaff Market  
Phoenix Market  
Tucson Market

**ARKANSAS**  
Fayetteville Market  
Little Rock Market  
Memphis Market  
Texarkana Market

**CALIFORNIA**  
Fresno Market  
Los Angeles Market  
Medford Market  
Ontario Market  
Reno Market  
San Diego Market  
San Francisco Market  
Stockton Market

**COLORADO**  
Albuquerque Market  
Denver Market  
Grand Junction Market  
N Platte Market

**CONNECTICUT**  
Hartford Market

**DELAWARE**  
Baltimore Market

**FLORIDA**  
Jacksonville Market  
Lakeland Market  
Miami Market  
Tallahassee Market

**GEORGIA**  
Atlanta Market  
Chattanooga Market  
Macon Market  
Montgomery Market  
Savannah Market  
Tifton Market

**IDAHO**  
Green River Market  
Spokane Market  
Twin Falls Market

**ILLINOIS**  
Bloomington Market  
Cape Girardeau Market  
Chicago Market  
Joliet Market  
Quincy Market  
Rock Island Market  
Rockford Market  
St. Louis Market  
Taylorville Market  
Terre Haute Market

**INDIANA**  
Cincinnati Market  
Evansville Market  
Ft Wayne Market  
Gary Market  
Indianapolis Market  
Louisville Market  
S Bend Market  
Terre Haute Market

**IOWA**  
Cedar Rapids Market  
Des Moines Market  
Dubuque Market  
Minneapolis Market  
Omaha Market  
Rock Island Market  
Sioux Falls Market

**KANSAS**  
Hutchinson Market  
Joplin Market  
Kansas City Market

**KENTUCKY**  
Bowling Green Market  
Cape Girardeau Market  
Charleston Market  
Evansville Market  
Huntington Market  
Knoxville Market  
Lexington Market  
Louisville Market

**LOUISIANA**  
New Orleans Market  
Shreveport Market

**MAINE**  
Augusta Market

**MARYLAND**  
Baltimore Market  
Winchester Market

**MASSACHUSETTS**  
Boston Market  
Springfield Market

**MICHIGAN**  
Detroit Market  
Grand Rapids Market  
S. Bend Market  
Saginaw Market

**MISSOURI**  
Cape Girardeau Market  
Jefferson City Market  
Joplin Market  
Kansas City Market  
Quincy Market  
St. Louis Market

**MINNESOTA**  
Duluth Market  
Fargo Market  
Minneapolis Market  
Sioux Falls Market  
St. Cloud Market

**MISSISSIPPI**  
Jackson Market  
Memphis Market  
Mobile Market

**MONTANA**  
Billings Market  
Missoula Market

**NEBRASKA**  
N Platte Market  
Omaha Market

**NEVADA**  
Las Vegas Market  
Reno Market

**NEW HAMPSHIRE**  
Augusta Market  
Bristol Market

**NEW JERSEY**  
Elizabeth Market  
Philadelphia Market

**NEW MEXICO**  
Albuquerque Market  
El Paso Market  
Flagstaff Market  
Lubbock Market

**NEW YORK**  
Albany Market  
Brooklyn Market  
Buffalo Market  
Elmira Market  
Hartford Market  
Rochester Market  
Syracuse Market

**NORTH CAROLINA**  
Charlotte Market  
Chattanooga Market  
Greensboro Market  
Greenville Market  
Norfolk Market  
Raleigh Market  
Wilmington Market

**NORTH DAKOTA**  
Billings Market  
Bismarck Market  
Fargo Market  
Rapid City

**OHIO**  
Cincinnati Market  
Cleveland Market  
Columbus Market  
Huntington Market  
Pittsburgh Market  
Toledo Market

**OKLAHOMA**  
Albuquerque Market  
Amarillo Market  
Fayetteville Market  
Hutchinson Market  
Oklahoma City Market  
Tulsa Market

**OREGON**  
Medford Market  
Pendleton Market  
Portland Market  
Twin Falls Market

**PENNSYLVANIA**  
Allentown Market  
Elmira Market  
Erie Market  
Harrisburg Market  
Philadelphia Market  
Pittsburgh Market

**RHODE ISLAND**  
Boston Market

**SOUTH CAROLINA**  
Charlotte Market  
Columbia Market  
Greenville Market  
N Charleston Market  
Savannah Market

**SOUTH DAKOTA**  
Rapid City Market  
Sioux Falls Market

**TENNESSEE**  
Bowling Green Market  
Chattanooga Market  
Decatur Market  
Knoxville Market  
Memphis Market  
Nashville Market

**TEXAS**  
Albuquerque Market  
Amarillo Market  
Austin Market  
Dallas Market  
El Paso Market  
Ft Worth Market  
Houston Market  
Laredo Market  
Lubbock Market  
McAllen Market  
San Antonio Market  
Shreveport Market  
Texarkana Market

**UTAH**  
Flagstaff Market  
Grand Jct. Market  
Salt Lake City Market

**VERMONT**  
Albany Market  
Bristol Market

**VIRGINIA**  
Alexandria Market  
Charleston Market  
Knoxville Market  
Norfolk Market  
Richmond Market  
Roanoke Market  
Winchester Market

**WASHINGTON**  
Pendleton Market  
Portland Market  
Seattle Market  
Spokane Market

**WISCONSIN**  
Dubuque Market  
Duluth Market  
Eau Claire Market  
Green Bay Market  
Madison Market  
Milwaukee Market

**WEST VIRGINIA**  
Charleston Market  
Huntington Market  
Pittsburgh Market  
Winchester Market

**WYOMING**  
Billings Market  
Denver Market  
Green River Market  
N Platte Market  
Rapid City Market

## CANADA

**Alberta**  
Calgary Market

**British Columbia**  
Prince George Market  
Vancouver Market

**Manitoba**  
Winnipeg Market

**New Brunswick**  
Moncton Market

**Newfoundland**  
St. Johns Market

**Nova Scotia**  
Halifax Market

**Ontario**  
London Market  
Ottawa Market  
Sudbury Market  
Toronto Market

**Quebec**  
Montreal Market  
Quebec Market

**Saskatchewan**  
Regina Market

Many KMAs span more than one state. Each state listed includes all the KMAs within the state's boundaries.

# DAT RateView

DAT RateView™ is an online tool that puts real-time spot market and current contract freight rates at your fingertips. Rates are based on the industry's largest set of aggregated rate data—what brokers and shippers are actually paying carriers. RateView is integrated into DAT load board packages or can be added as a standalone cloud-based service.

## BENEFITS OF USING DAT RATEVIEW

- Discover truckload rates in your lanes – Get today's rates, last week's rates, and 13-month rate histories for vans, flatbeds and reefers.
- Benchmark yourself against the marketplace – Compare your rates to industry averages for virtually every market in the U.S.
- Respond to RFPs quickly – RateView includes a multi-lane request feature, so you can check hundreds of lanes at once.



For more information, please contact DAT:

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# DAT RateView



Key Market Area Directory

